

Memorandum

P.O. Box 4100 ♦ FRISCO, COLORADO 80443

TO: MAYOR AND TOWN COUNCIL

FROM: LOGAN SNYDER, MARINA GENERAL MANAGER

RE: RESOLUTION 23-16: PURCHASE OF MARINA RESCUE BOAT

DATE: MARCH 14, 2023

Summary and Background: The Frisco Bay Marina is in need of a new rescue boat. The current rescue boat was built in 2011 and has outlasted its useful lifespan. The current boat is very unreliable with an older Evinrude motor that turns off intermittently under certain driving situations. It also has starting, battery, bilge pump, gauge and other mechanical issues that severely hinder the ability to respond to emergent & non-emergent calls in the bay.

Staff budgeted for a new rescue boat through the 2023 budget process, and Council approved such a purchase at an expense of \$100,000. Through additional research after the budget was approved, staff learned that costs for such a boat and motor were nearly double the cost than originally proposed. Staff wrote a grant to the Dillon Reservoir Recreation Committee (DRReC) and received \$30,000 towards this purchase. The remaining amount of \$70,000 needed for the purchase was presented as part of the budget appropriation on February 28, 2023. There are sufficient funds in the Marina Fund to support this budget appropriation and purchase.

Analysis: The rescue boat is an integral part of the daily operations at the Frisco Bay Marina (FBM). Having a reliable boat that can be used for a plethora of projects & daily marina operations is key to the success of the operation. The rescue boat has many uses including but not limited to: moving slip holders boats to & from their assigned slips, moving slip holders boats from the entry ramp to & from their moorings, helping to move floating docks into place, the towing of rental pontoon boats, the towing of broken down boats in the bay, rescuing of rental patrons and/or their paddle boats during inclement weather and/or wind events, rescue/towing of grounded boats in the bay, assisting with mutual aid/rescues with the Dillon Marina and the Sheriff's office. The rescue boat is also used for employee training, boat & lake familiarization and for surveying the depths of the bay. Staff have to be able to report and forecast water levels on a daily basis to be able to run a successful and safe marina for all of our employees and guests. The rescue boat has the ability to survey the bottom depths around the docks, boat launch ramp and within the bay surrounding the FBM. This is especially important in the early and late season so staff can make appropriate and educated decisions on the operations side of adjusting or moving docks & boats when applicable.

Page 2

On February 1, 2023, staff released the Request for Proposal (RFP) and received four proposals. The proposers and total bid amounts were:

Name of Bidder	Bid Amount
Life Proof	\$198,042
Safe Boats	\$203,599
Metal Shark	\$228,448
Zodiac MilPro	\$309,000

All proposals were evaluated per the criteria outlined in the RFP. After reviewing the proposals against the review criteria, staff determined that the boat from Life Proof is the best fit for the Frisco Bay Marina. Not only does the Life Proof vessel cost less than any of the other boats, but it also has more safety features and operating capabilities.

Financial Impact: The rescue boat is budgeted for \$100,000 in the 2023 capital budget - Marina Fund, account number 90-9000-4460, Capital Equipment. Staff has selected the least expensive of the four options yet still feels the selected boat is of high quality and will serve the Marina for many years to come. The rescue boat will be purchased using Marina funds and the \$30,000 grant from DRReC. The remaining funds needed for the purchase (\$68,042) will also come out of the Marina capital budget, and have been allocated per the budget allocation process. The Marina Fund is in a healthy and stable position at this time, and can support this purchase.

<u>Alignment with Strategic Plan:</u> Approval of this purchase aligns with the Town's goals of supporting a Thriving Economy and Vibrant Recreation. The Frisco Bay Marina will be able to operate and respond more efficiently and reliably while continuing to manage the recreational waters for the benefit and overall enjoyment of all county citizens and visitors to the Dillon Reservoir Recreation Area (DRRA). By the FBM having a reliable boat with trained personnel, staff will be able to have more presence on the lake and continue to help educate visitors and citizens of Summit County about how to protect & preserve the DRRA.

The FBM staff also work closely with the Sheriff's office on a daily basis. Staff provide mutual aid for each other during inclement weather & wind events when rental guests need assistance.

Environmental Sustainability: The Yamaha motors have an ultra-low CARB 3-Star emissions rating which is the gold standard of outboard engine emissions. Lower operational costs can be expected as the boat will be powered by Yamaha outboard motors. These motors can be serviced and maintained, in-house, since the Marina is a Yamaha Authorized Service Dealer.

<u>Staff Recommendation</u>: Staff recommends that Council authorize the purchase of the rescue boat from Life proof through Resolution 23-16 in an amount of \$198,042.

Approved By:

Tom Fisher, Town Manager Diane McBride, Assistant Town Manager Leslie Edwards, Finance Director Shanin Theiss. Marina Operations Manager

Attachments:

Town Council Meeting March 14, 2023 Resolution 23-16: Purchase of Marina Rescue Boat

Page 3

Attachment 1 – Photos of Rescue Boats

Attachment 2 – Resolution 23-16 – Rescue Boat