



MEMORANDUM

P.O. Box 4100 ♦ FRISCO, COLORADO 80443

TO: MAYOR AND TOWN COUNCIL
FROM: PETE SWENSON, NORDIC CENTER AND TRAILS MANAGER
RE: RESOLUTION 23-11, CONCERNING THE PURCHASE OF ONE PRINOTH HUSKY SNOW GROOMING MACHINE WITH NORDIC TILLER
DATE: FEBRUARY 14, 2023

Summary and Background: Request for authorization to purchase one Prinoth Husky snow grooming machine from Prinoth LLC. This purchase is to continue the Town's 4-year replacement cycle for snow grooming machines in order to minimize down time due to aging equipment and to continue to receive the highest amount possible in trade or at auction. It should be noted that this 2016 model machine has been in use for seven winters. Replacement of a grooming machine this winter puts the Nordic Center's two grooming machines on alternating replacement cycles with each machine replaced every four years.

Analysis:

Pursuant to Chapter 9 of the Town Code, a Request for Proposals (RFP) was produced and publicized with a due date of January 6, 2023. Two bids were received by the deadline; they are listed below:

- Prinoth Husky: \$260,000-\$50,000 (trade in value) = \$210,000. (*Delivery ASAP*)
Guaranteed buy back value in 4 years = \$69,000
- Pisten Bully 100: \$294,670-\$65,000 (trade in value) = \$229,670. (*Delivery Nov 2023*)
Guaranteed buy back value in 4 years = \$100,000.00

After staff analysis of the bids, it is our recommendation to accept the proposal from Prinoth for asap delivery at a cost not to exceed \$210,000.

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Financial Impact: Passage of the recommended motion to purchase the listed equipment will result in a total cost of \$210,000.00. The amount budgeted in the 2023 budget for this purchase is \$400,000.00 from the Capital Improvement Fund, Capital Equipment Purchases (20-2000-4101). This purchase will leave a budget surplus of \$190,000.00 in this budget line item.

Staff's professional opinion is that the existing 2016 Prinoth Husky should be replaced as it has over 4,500 hrs. of operation and all repairs are at full cost to the Town. Furthermore, the Town is exploring the option of leasing snow grooming machines in future cycles if the costs and warrantee coverage justify this change.

It should also be noted that Prinoth placed a guaranteed buy-back value of \$69,000 in their bid for when the Town replaces this snow groomer in four years. With this buy-back value in the proposal this new snow groomer will effectively cost the Town \$141,000.00.

Alignment with Strategic Plan: Adoption of this Resolution to purchase this snow grooming machine aligns with the Vibrant Culture, Arts & Recreation section of the Council's Strategic Plan by ensuring consistent grooming of the Frisco Nordic Center's 28km of trails.

Environmental Sustainability: It is likely the snow grooming industry will offer hybrid and electric snow grooming machines in the next replacement cycle to align with the Town's Sustainable Environment goal. Staff will continue to research such options.

Staff Recommendation: Based on the information contained in this report, it is recommended the Town Council adopt the attached Resolution, 23-11 "A RESOLUTION FOR THE PURCHASE OF ONE (1) PRINOTH HUSKY SNOW GROOMING MACHINE."

Approved By:

Tom Fisher, Town Manager

Diane McBride, Assistant Town Manager / Recreation & Culture Director

Leslie Edwards, Finance Director

Attachments:

Attachment 1 – Resolution 23-11