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MEMORANDUM

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P.O. Box 4100 ♦ FRISCO, COLORADO 80443

**TO: MAYOR AND TOWN COUNCIL**  
**FROM: LOGAN SNYDER, MARINA GENERAL MANAGER**  
**RE: MARINA WORKBOAT/BARGE REPLACEMENT**  
**DATE: JULY 26, 2022**

**Summary and Background:** The Frisco Bay Marina is in critical need of a replacement workboat/barge. This type of boat is essential to Marina operations. It is an incredibly specialized piece of equipment that is used primarily to set, retrieve, and maintain mooring and dock anchors, cables, and associated ground tackle. It is also a valuable safety asset in the recovery and salvage of badly damaged or sunken vessels. This craft can be used as a mobile crane anywhere around the shores of Lake Dillon as well as a back-up rescue vessel during on water emergencies.

The Marina's current workboat was built in the 1970's and has out lasted its useful lifespan. The pontoons have been repaired numerous times and still have multiple leaks. The winch is under capacity for the modern dock anchors that need to be lifted from the lake bottom. Continued operation of the current barge poses a safety concern as well as a reliability issue.

**Analysis:** On May 31, 2022, staff released the RFP and received two proposals. The proposers and total bid amounts were:

Name of Bidder	Bid Amount
Hanko Metal Works	\$120,900
Lifetyme Boats, Inc.	\$159,765

All proposals were evaluated per the criteria outlined in the RFP. After reviewing the proposals against the review criteria, staff determined that the boat from Hanko Metal Works is the best fit for the Frisco Bay Marina. Not only does the Hanko vessel cost less than the one from Lifetyme, but it also has more features and a warranty.

**Financial Impact:** This workboat is budgeted in the 2022 Marina capital budget for \$150,000 under account number 90-9000-4460, Capital Equipment. Staff has selected the least expensive of the two options yet still feels the selected boat is of high quality and will serve the Marina for many years to come. The workboat/barge will be purchased using Marina funds. Lower operational costs can be expected as the boat will be powered by Yamaha outboard motors. These motors can be serviced and maintained, in-house, since the Marina is a Yamaha Authorized Service Dealer.

**Alignment with Strategic Plan:** Approval of this purchase aligns with the Town's goals of supporting a Thriving Economy and Vibrant Recreation. This boat is critical in marina operations and the success of the marina is central to the community's economic and recreational vitality. This vessel could also be used as a shared asset to strengthen our partnership with Denver Water, Dillon Marina, and the Summit County Sheriff.

**Environmental Sustainability:** The Yamaha motors have an ultra-low CARB 3-Star emissions rating which is the gold standard of outboard engine emissions.

**Staff Recommendation:** Staff recommends that Council authorize the purchase of the workboat/barge from Hanko Metal Works.

**Approved By:**

Diane McBride, Interim Town Manager  
Leslie Edwards, Finance Director

**Attachments:**

Attachment 1 – Resolution 22-27 Marina Work Boat

Attachment 2 – Hanko Metal Works Bid

Attachment 3 – Photos of Old and New Work Boat