

Monthly Financial Report

For the month ended August 31, 2023



FINANCE REPORT - CASH POSITION

AUGUST 2023

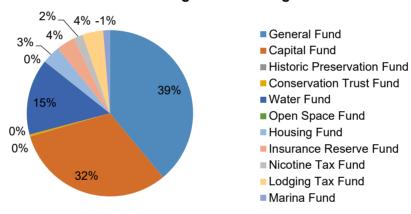
The cash position report shows the ending balance of each of the Town's 11 financial funds after recording the month's revenue and expenditure transactions. The majority of the Town's fund balance is held within the Capital Fund.

Additionally, the report lists the institutions/investments in which the cash balance is held.

LEDGER BALANCES:

| General Fund | \$ 14,323,969.16 |
|----------------------------|---------------------|
| Capital Fund | \$ 11,597,878.82 |
| Historic Preservation Fund | \$ 1,058.04 |
| Conservation Trust Fund | \$ 141,308.08 |
| Water Fund | \$ 5,445,173.50 |
| Open Space Fund | \$ 12,947.03 |
| Housing Fund | \$ 1,300,461.20 |
| Insurance Reserve Fund | \$ 1,331,134.89 |
| Nicotine Tax Fund | \$ 650,003.93 |
| Lodging Tax Fund | \$ 1,496,639.18 |
| Marina Fund | \$ (475,627.51) |
| TOTAL | \$ 35,824,946.32 |

Cash Percentage of Total Ledger



ALLOCATION OF FUNDS:

| First Bank - Operating Account Bank Balance | \$ 1,848,676.22 |
|---|---------------------|
| First Bank - Payroll Account Bank Balance | \$ (4,163.32) |
| First Bank - Accounts Payable Bank Balance | \$ (69,606.63) |
| DIT Cash Clearing Account | \$ - |
| Colotrust Plus | \$ 16,492,433.93 |
| CSAFE | \$ 1,833,925.32 |
| CSIP | \$ 4,846,717.56 |
| Solera National Bank Savings | \$ 1,407,144.86 |
| Alpine Bank CD | \$ 242,103.00 |
| FirstBank CD | \$ 281,115.41 |
| Wells Fargo CD | \$ 2,538.54 |
| Flatirons Bank CD | \$ 240,000.00 |
| Western States Bank CD | \$ 257,201.76 |
| LPL Financial | \$ 4,815,157.85 |
| McCook National Bank CD | \$ 250,000.00 |
| Mountain View Bank of Commerce CD | \$ 240,000.00 |
| Mutual Securities | \$ 1,400,064.87 |
| ProEquities | \$ 1,741,636.95 |
| TOTAL | \$ 35,824,946.32 |

TREASURER'S REPORT FUND SUMMARIES - AUGUST 2023

The Treasurer's report shows the revenue and expenditure/expense activity within each fund for the month. Additionally, it reports how this activity compares to the Town's YTD budget. The YTD budget is designed to take into account the seasonality of the Town's revenues that peak in the winter months; expenditures often peak with the summer construction season. The 2023 YTD Budget is based upon the distribution of 2021 actual revenue and expenditure/expense activity.

| the distribution of 2021 actual | · · · · · · · · · · · · · · · · · · · | | |
|---------------------------------------|---------------------------------------|-------------------------------|--------------------------|
| Department | 2023 YTD Budget | Year to Date | % of Budget |
| General Fund | | | <u> </u> |
| Revenues | \$11,243,679 | \$11,970,286 | 106.5% |
| Expenditures | \$13,208,615 | \$10,760,732 | 81.5% |
| | verall in line with budget. Build | | |
| · · · · · · · · · · · · · · · · · · · | line with budget. Special Ever | nts well under budget (no l | 3BQ). |
| Capital Fund | | | T |
| Revenues | \$863,755 | \$1,707,853 | 197.7% |
| Expenditures | \$8,912,642 | \$5,193,534 | 58.3% |
| Reve | enue: REIF & interest coming i | n higher than budgeted. | |
| Expenses: Playground & asphal | t overlay higher than hudgeted | L Canital project timing be | e projecte under budget |
| Historic Preservation Fund | Toverlay higher than budgeted | i. Capital project tilling ha | s projects under budget. |
| Revenues | \$1 | \$28 | 2794.0% |
| Expenditures | \$0 | \$0 | 0.0% |
| | Revenue: Interest coming in hi | * - | 0.070 |
| Conservation Trust Fund | toveride. Interest containing at the | gnor than badgeted. | |
| Revenues | \$18,895 | \$24,636 | 130.4% |
| Expenditures | \$0 | \$3,003 | N/A |
| • | Revenue: Interest coming in hi | . , | IN/A |
| Water Fund | Cevenue. Interest contains in the | grici triari buagetea. | |
| Revenues | \$1,021,480 | \$1,438,778 | 140.00/ |
| Expenditures | \$3,069,374 | \$777,579 | 140.9% 25.3% |
| | ant investment fees & interest | | |
| | | | ~ |
| Open Space Fund | of Capital improvements & syst | terri repairs lower than but | igeted TTD. |
| | \$13 | \$342 | 2620.40/ |
| Revenues Expenditures | \$13 | \$34 <u>2</u> \$0 | 2628.4% |
| • | | 7. | 0.070 |
| Housing Fund | Revenue: Interest coming in high | gner man budgeted. | |
| Revenues | \$9,814,243 | \$9,439,463 | 06.20/ |
| Expenditures | \$8,887,517 | \$6,957,068 | 96.2% 78.3% |
| <u> </u> | , , , | | |
| | t exceeding budget, partnershi | | _ |
| · · · · · · · · · · · · · · · · · · · | iming of Capital projects result | is in lower than budgeted | לווט. |
| Insurance Reserve Fund | \$1,767,874 | \$2,060,493 | 116 60/ |
| Revenues Expenditures | \$1,707,874 | \$2,000,493 | 116.6% 91.6% |
| | Revenue: Interest coming in hi | ų - , | 91.070 |
| | penses: Medical claims lower | | |
| Nicotine Tax Fund | perises. Medical cialifis lower | than budgeted 11D. | |
| Revenues | \$329,074 | \$367,724 | 111.7% |
| Expenditures | \$553,770 | \$548,429 | 99.0% |
| <u>'</u> | Revenue: Interest coming in his | | 99.070 |
| r | Expenses: In line with | | |
| Lodging Tax Fund | Expenses. In line with | ii buuget. | |
| | \$473,715 | \$679,910 | 1/12 50/ |
| Revenues Expenditures | \$444,153 | \$431,089 | 143.5% 97.1% |
| | Lodging tax & interest coming | | |
| | | • | |
| · · · · · · · · · · · · · · · · · · · | Line with budget. Special proj | ects myner than budgetet | 111 <i>D</i> . |
| | | | 00.00 |
| Marina Fund | \$1,004,565 | C1 027 720 | |
| Revenues Expenditures | \$1,994,565 \$1,893,265 | \$1,927,439 \$2,252,778 | 96.6% |

Expenses: Part time salaries over budget. Capital improvement projects higher than YTD budgeted, but below annual budget.

67% OF THE FISCAL YEAR HAS ELAPSED

TAX REVENUE SUMMARY July 2023

Sales Tax

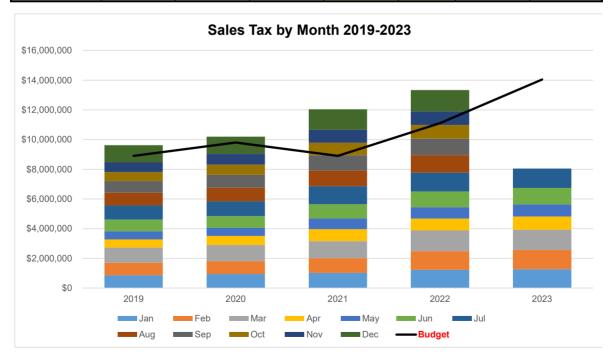
The general sales tax rate includes 2% Town of Frisco Sales tax and 2% County Sales Tax distributed to the Town.

Year to date through July is up 3.6% or \$279,432 compared to YTD 2022. The actual year to date dollar amount is \$8,049,738 compared to \$7,770,306 YTD 2022.

YTD 2023 actuals are 1.6% under YTD 2023 budget.

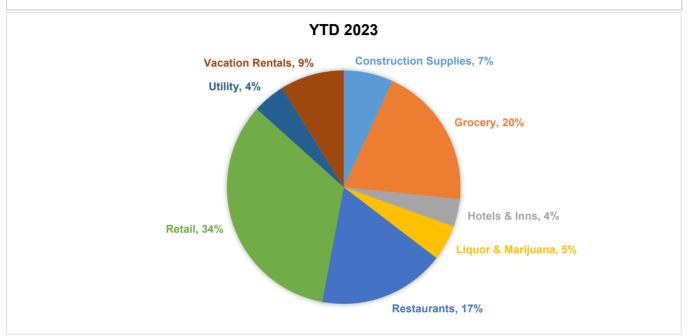
For the month of July 2023, sales tax are up 3.4% or \$43,422 compared to July 2022.

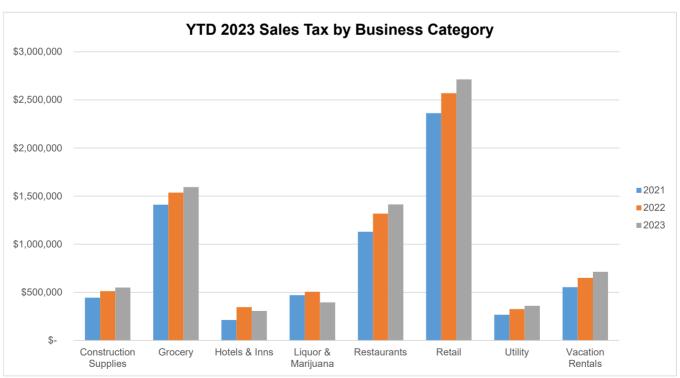
| Town of Frisco - Sales Tax Year to Date through: July | | | | | | | | | | | |
|---|--------------|--------------|-------------|--------------------------------|-------|-----------------------------|--|--|--|--|--|
| | | | | Over / (Under) Change from PY | | YTD Cumulative Budget | Over / (Under) YTD Cumulative Budget to Actual | | | | |
| Month | 2021 | 2022 | 2023 | \$ | % | \$ | % | | | | |
| January | \$1,023,837 | \$1,223,325 | \$1,266,692 | \$43,367 | 3.5% | \$1,288,301 | 98.3% | | | | |
| February | \$990,933 | \$1,265,655 | \$1,292,357 | \$26,702 | 2.1% | \$2,621,181 | 97.6% | | | | |
| March | \$1,144,809 | \$1,394,806 | \$1,374,809 | (\$19,997) | -1.4% | \$4,090,071 | 96.2% | | | | |
| April | \$806,026 | \$796,930 | \$878,926 | \$81,995 | 10.3% | \$4,929,330 | 97.6% | | | | |
| May | \$720,929 | \$762,736 | \$818,173 | \$55,436 | 7.3% | \$5,732,579 | 98.2% | | | | |
| June | \$961,226 | \$1,062,297 | \$1,110,803 | \$48,506 | 4.6% | \$6,851,300 | 98.4% | | | | |
| July | \$1,208,261 | \$1,264,557 | \$1,307,979 | \$43,422 | 3.4% | \$8,183,023 | 98.4% | | | | |
| August | \$1,056,646 | \$1,188,019 | | | | | | | | | |
| September | \$1,035,465 | \$1,105,670 | | | | | | | | | |
| October | \$833,744 | \$915,474 | | | | | | | | | |
| November | \$880,890 | \$913,364 | | | | | | | | | |
| December | \$1,371,707 | \$1,442,848 | | | | | | | | | |
| Total YTD Cumulative | \$6,856,021 | \$7,770,306 | \$8,049,738 | \$279,432 | 3.6% | \$8,183,023 | 98.4% | | | | |
| Total Annual | \$12,034,472 | \$13,335,681 | \$8,049,738 | n/a | n/a | \$14,044,000 | n/a | | | | |



Sales Tax by Business Category

July 2023 had five out of our eight categories showing growth compared to the same month last year. Hotels & Inns showing the biggest gains in terms of percentage growth and Retail showing the biggest gains in terms of dollars in July 2023 compared to July 2022. Liquor & Marijuana continues to show the biggest decline in terms of percentage, and Groceries shows the biggest decline in terms of dollars in July 2023 compared to July 2022.





| | | Con | struction Su | pplies | | | Construction Supplies | | | | | | | | | | |
|--------------|-----------|-----------|--------------|----------------|--------|----------------|-----------------------|--|--|--|--|--|--|--|--|--|--|
| | | | | Over / (Under) | | Over / (Under) | | | | | | | | | | | |
| | | | | Change fr | om PY | YTD Change | from PY | | | | | | | | | | |
| Month | 2021 | 2022 | 2023 | \$ | % | \$ | % | | | | | | | | | | |
| January | \$45,173 | \$32,523 | \$53,577 | \$21,054 | 64.7% | \$21,054 | 64.7% | | | | | | | | | | |
| February | \$44,204 | \$59,670 | \$55,006 | (\$4,665) | -7.8% | \$16,389 | 17.8% | | | | | | | | | | |
| March | \$46,842 | \$56,962 | \$82,036 | \$25,074 | 44.0% | \$41,463 | 27.8% | | | | | | | | | | |
| April | \$60,485 | \$55,604 | \$62,812 | \$7,208 | 13.0% | \$48,671 | 23.8% | | | | | | | | | | |
| May | \$74,993 | \$92,140 | \$96,642 | \$4,502 | 4.9% | \$53,173 | 17.9% | | | | | | | | | | |
| June | \$91,514 | \$123,108 | \$108,256 | (\$14,852) | -12.1% | \$38,321 | 9.1% | | | | | | | | | | |
| July | \$81,975 | \$93,554 | \$92,474 | (\$1,080) | -1.2% | \$37,241 | 7.3% | | | | | | | | | | |
| August | \$84,449 | \$95,928 | | | | | | | | | | | | | | | |
| September | \$84,987 | \$111,569 | | | | | | | | | | | | | | | |
| October | \$85,951 | \$76,052 | | | | | | | | | | | | | | | |
| November | \$70,492 | \$58,692 | | | | | | | | | | | | | | | |
| December | \$79,959 | \$71,243 | | | | | | | | | | | | | | | |
| Total YTD | | | | | | | | | | | | | | | | | |
| Cumulative | \$445,185 | \$513,562 | \$550,803 | \$37,241 | 7.3% | \$37,241 | 7.3% | | | | | | | | | | |
| Total Annual | \$851,024 | \$927,046 | \$550,803 | n/a | n/a | n/a | n/a | | | | | | | | | | |

| | | | Grocery | | | | Grocery | | | | | | | | | |
|--------------|-------------|-------------|-------------|----------------|--------|------------|---------|--|--|--|--|--|--|--|--|--|
| | | | | Over / (Under) | | Over / (l | Jnder) | | | | | | | | | |
| | | | | Change fr | rom PY | YTD Change | from PY | | | | | | | | | |
| Month | 2021 | 2022 | 2023 | \$ | % | \$ | % | | | | | | | | | |
| January | \$224,345 | \$244,403 | \$249,268 | \$4,865 | 2.0% | \$4,865 | 2.0% | | | | | | | | | |
| February | \$223,758 | \$257,313 | \$257,010 | (\$303) | -0.1% | \$4,562 | 0.9% | | | | | | | | | |
| March | \$240,180 | \$269,976 | \$297,691 | \$27,715 | 10.3% | \$32,277 | 4.2% | | | | | | | | | |
| April | \$166,471 | \$174,977 | \$175,008 | \$31 | 0.02% | \$32,308 | 3.4% | | | | | | | | | |
| May | \$139,929 | \$145,626 | \$167,000 | \$21,374 | 14.7% | \$53,682 | 4.9% | | | | | | | | | |
| June | \$181,200 | \$192,017 | \$209,358 | \$17,341 | 9.0% | \$71,023 | 5.5% | | | | | | | | | |
| July | \$235,526 | \$252,187 | \$238,784 | (\$13,402) | -5.3% | \$57,620 | 3.8% | | | | | | | | | |
| August | \$220,143 | \$277,733 | | | | | | | | | | | | | | |
| September | \$238,122 | \$228,832 | | | | | | | | | | | | | | |
| October | \$147,708 | \$159,595 | | | | | | | | | | | | | | |
| November | \$184,990 | \$191,577 | | | | | | | | | | | | | | |
| December | \$267,231 | \$277,443 | | | | | | | | | | | | | | |
| Total YTD | | | | | | | | | | | | | | | | |
| Cumulative | \$1,411,409 | \$1,536,499 | \$1,594,119 | \$57,620 | 3.8% | \$57,620 | 3.8% | | | | | | | | | |
| Total Annual | \$2,469,602 | \$2,671,679 | \$1,594,119 | n/a | n/a | n/a | n/a | | | | | | | | | |

| | | | Hotels & Inr | าร | | | |
|--------------|-----------|-----------|--------------|----------------|--------|------------|---------|
| | | | | Over / (Under) | | Over / (U | Inder) |
| | | | | Change fr | om PY | YTD Change | from PY |
| Month | 2021 | 2022 | 2023 | \$ | % | \$ | % |
| January | \$28,675 | \$62,508 | \$49,830 | (\$12,678) | -20.3% | (\$12,678) | -20.3% |
| February | \$39,902 | \$84,174 | \$65,233 | (\$18,941) | -22.5% | (\$31,619) | -21.6% |
| March | \$48,890 | \$91,560 | \$58,561 | (\$32,999) | -36.0% | (\$64,617) | -27.1% |
| April | \$14,473 | \$21,515 | \$19,760 | (\$1,754) | -8.2% | (\$66,372) | -25.6% |
| May | \$11,147 | \$15,910 | \$20,903 | \$4,993 | 31.4% | (\$61,378) | -22.3% |
| June | \$24,321 | \$28,939 | \$33,844 | \$4,905 | 16.9% | (\$56,473) | -18.5% |
| July | \$45,169 | \$42,070 | \$59,213 | \$17,142 | 40.7% | (\$39,331) | -11.3% |
| August | \$34,813 | \$37,721 | | | | | |
| September | \$30,427 | \$34,051 | | | | | |
| October | \$16,247 | \$21,834 | | | | | |
| November | \$15,848 | \$12,369 | | | | | |
| December | \$47,386 | \$51,375 | | | | | |
| Total YTD | | | | | | | |
| Cumulative | \$212,577 | \$346,675 | \$307,344 | (\$39,331) | -11.3% | (\$39,331) | -11.3% |
| Total Annual | \$357,297 | \$504,024 | \$307,344 | n/a | n/a | n/a | n/a |

| | | Lic | quor & Marij | uana | | | | |
|--------------|-----------|-----------|--------------|----------------|--------|-------------|---------|--|
| | | | | Over / (Under) | | Over / (U | Jnder) | |
| | | | | Change fr | om PY | YTD Change | from PY | |
| Month | 2021 | 2022 | 2023 | \$ | % | \$ | % | |
| January | \$81,992 | \$100,698 | \$73,736 | (\$26,962) | -26.8% | (\$26,962) | -26.8% | |
| February | \$82,447 | \$109,272 | \$79,380 | (\$29,893) | -27.4% | (\$56,855) | -27.1% | |
| March | \$84,872 | \$101,018 | \$71,913 | (\$29,105) | -28.8% | (\$85,960) | -27.6% | |
| April | \$51,955 | \$46,727 | \$39,165 | (\$7,562) | -16.2% | (\$93,522) | -26.1% | |
| May | \$43,440 | \$32,045 | \$30,749 | (\$1,297) | -4.0% | (\$94,819) | -24.3% | |
| June | \$54,872 | \$50,384 | \$42,665 | (\$7,719) | -15.3% | (\$102,537) | -23.3% | |
| July | \$71,962 | \$67,015 | \$58,889 | (\$8,126) | -12.1% | (\$110,663) | -21.8% | |
| August | \$61,082 | \$64,477 | | | | | | |
| September | \$50,730 | \$52,843 | | | | | | |
| October | \$45,144 | \$42,715 | | | | | | |
| November | \$50,378 | \$44,689 | | | | | | |
| December | \$84,670 | \$79,199 | | | | | | |
| Total YTD | | | | | | | | |
| Cumulative | \$471,541 | \$507,159 | \$396,496 | (\$110,663) | -21.8% | (\$110,663) | -21.8% | |
| Total Annual | \$763,543 | \$791,083 | \$396,496 | n/a | n/a | n/a | n/a | |

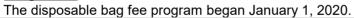
| | | | Restaurant | S | | | Restaurants | | | | | | | | | | | |
|--------------|-------------|-------------|-------------|----------------|-------|----------------|-------------|--|--|--|--|--|--|--|--|--|--|--|
| | | | | Over / (Under) | | Over / (Under) | | | | | | | | | | | | |
| | | | | Change fr | om PY | YTD Change | from PY | | | | | | | | | | | |
| Month | 2021 | 2022 | 2023 | \$ | % | \$ | % | | | | | | | | | | | |
| January | \$147,088 | \$202,453 | \$224,554 | \$22,101 | 10.9% | \$22,101 | 10.9% | | | | | | | | | | | |
| February | \$145,582 | \$208,345 | \$222,951 | \$14,607 | 7.0% | \$36,708 | 8.9% | | | | | | | | | | | |
| March | \$177,804 | \$242,359 | \$234,696 | (\$7,663) | -3.2% | \$29,045 | 4.4% | | | | | | | | | | | |
| April | \$121,170 | \$121,868 | \$154,561 | \$32,693 | 26.8% | \$61,737 | 8.0% | | | | | | | | | | | |
| May | \$121,090 | \$119,619 | \$123,232 | \$3,613 | 3.0% | \$65,350 | 7.3% | | | | | | | | | | | |
| June | \$179,417 | \$171,429 | \$187,344 | \$15,916 | 9.3% | \$81,266 | 7.6% | | | | | | | | | | | |
| July | \$237,921 | \$252,659 | \$267,098 | \$14,438 | 5.7% | \$95,704 | 7.3% | | | | | | | | | | | |
| August | \$194,041 | \$216,088 | | | | | | | | | | | | | | | | |
| September | \$169,316 | \$189,920 | | | | | | | | | | | | | | | | |
| October | \$120,833 | \$154,494 | | | | | | | | | | | | | | | | |
| November | \$113,117 | \$120,054 | | | | | | | | | | | | | | | | |
| December | \$178,143 | \$201,480 | | | | | | | | | | | | | | | | |
| Total YTD | | | | | | | | | | | | | | | | | | |
| Cumulative | \$1,130,072 | \$1,318,732 | \$1,414,436 | \$95,704 | 7.3% | \$95,704 | 7.3% | | | | | | | | | | | |
| Total Annual | \$1,905,523 | \$2,200,768 | \$1,414,436 | n/a | n/a | n/a | n/a | | | | | | | | | | | |

| | | | Retail | | | | Retail | | | | | | | | | | |
|--------------|-------------|-------------|-------------|-----------|-------|------------|---------|--|--|--|--|--|--|--|--|--|--|
| | | | | Over / (U | nder) | Over / (L | Jnder) | | | | | | | | | | |
| | | | | Change fr | om PY | YTD Change | from PY | | | | | | | | | | |
| Month | 2021 | 2022 | 2023 | \$ | % | \$ | % | | | | | | | | | | |
| January | \$360,321 | \$383,487 | \$398,692 | \$15,205 | 4.0% | \$15,205 | 4.0% | | | | | | | | | | |
| February | \$315,106 | \$344,941 | \$394,178 | \$49,237 | 14.3% | \$64,442 | 8.8% | | | | | | | | | | |
| March | \$375,152 | \$418,151 | \$415,404 | (\$2,747) | -0.7% | \$61,696 | 5.4% | | | | | | | | | | |
| April | \$265,913 | \$286,726 | \$320,157 | \$33,431 | 11.7% | \$95,127 | 6.6% | | | | | | | | | | |
| May | \$263,500 | \$295,296 | \$311,799 | \$16,503 | 5.6% | \$111,629 | 6.5% | | | | | | | | | | |
| June | \$376,492 | \$394,969 | \$406,275 | \$11,306 | 2.9% | \$122,936 | 5.8% | | | | | | | | | | |
| July | \$406,336 | \$445,633 | \$465,928 | \$20,295 | 4.6% | \$143,231 | 5.6% | | | | | | | | | | |
| August | \$357,127 | \$399,665 | | | | | | | | | | | | | | | |
| September | \$360,037 | \$397,199 | | | | | | | | | | | | | | | |
| October | \$341,143 | \$383,012 | | | | | | | | | | | | | | | |
| November | \$349,215 | \$388,315 | | | | | | | | | | | | | | | |
| December | \$501,581 | \$545,121 | | | | | | | | | | | | | | | |
| Total YTD | | | | | | | | | | | | | | | | | |
| Cumulative | \$2,362,821 | \$2,569,203 | \$2,712,433 | \$143,231 | 5.6% | \$143,231 | 5.6% | | | | | | | | | | |
| Total Annual | \$4,271,924 | \$4,682,516 | \$2,712,433 | n/a | n/a | n/a | n/a | | | | | | | | | | |

| | | | Utility | | | | |
|--------------|-----------|-----------|-----------|-----------|-------|----------------|---------|
| | | | | Over / (U | nder) | Over / (Under) | |
| | | | | Change fr | om PY | YTD Change | from PY |
| Month | 2021 | 2022 | 2023 | \$ | % | \$ | % |
| January | \$44,445 | \$55,533 | \$71,630 | \$16,096 | 29.0% | \$16,096 | 29.0% |
| February | \$38,341 | \$53,781 | \$65,353 | \$11,572 | 21.5% | \$27,669 | 25.3% |
| March | \$55,179 | \$59,214 | \$61,127 | \$1,913 | 3.2% | \$29,582 | 17.6% |
| April | \$33,692 | \$48,643 | \$51,589 | \$2,945 | 6.1% | \$32,527 | 15.0% |
| May | \$29,359 | \$41,018 | \$40,520 | (\$498) | -1.2% | \$32,029 | 12.4% |
| June | \$40,012 | \$35,089 | \$35,277 | \$188 | 0.5% | \$32,217 | 11.0% |
| July | \$27,207 | \$33,684 | \$35,147 | \$1,463 | 4.3% | \$33,680 | 10.3% |
| August | \$24,310 | \$32,450 | | | | | |
| September | \$37,601 | \$36,440 | | | | | |
| October | \$31,150 | \$36,601 | | | | | |
| November | \$35,937 | \$41,875 | | | | | |
| December | \$48,717 | \$71,253 | | | | | |
| Total YTD | | | | | | | |
| Cumulative | \$268,233 | \$326,962 | \$360,642 | \$33,680 | 10.3% | \$33,680 | 10.3% |
| Total Annual | \$445,949 | \$545,581 | \$360,642 | n/a | n/a | n/a | n/a |

| | | V | acation Ren | tals | | | |
|--------------|-----------|-------------|--------------------|-----------|----------------|------------|---------|
| | | | Over / (Under) Ove | | Over / (Under) | | Inder) |
| | | | | Change fr | om PY | YTD Change | from PY |
| Month | 2021 | 2022 | 2023 | \$ | % | \$ | % |
| January | \$91,800 | \$141,720 | \$145,405 | \$3,685 | 2.6% | \$3,685 | 2.6% |
| February | \$101,593 | \$148,158 | \$153,246 | \$5,088 | 3.4% | \$8,773 | 3.0% |
| March | \$115,891 | \$155,566 | \$153,381 | (\$2,185) | -1.4% | \$6,588 | 1.5% |
| April | \$43,527 | \$40,870 | \$55,873 | \$15,003 | 36.7% | \$21,591 | 4.4% |
| May | \$37,471 | \$21,081 | \$27,328 | \$6,247 | 29.6% | \$27,838 | 5.5% |
| June | \$61,736 | \$66,364 | \$87,784 | \$21,420 | 32.3% | \$49,258 | 8.6% |
| July | \$102,166 | \$77,756 | \$90,448 | \$12,692 | 16.3% | \$61,950 | 9.5% |
| August | \$80,681 | \$63,956 | | | | | |
| September | \$64,245 | \$54,816 | | | | | |
| October | \$45,569 | \$41,172 | | | | | |
| November | \$60,914 | \$55,793 | | | | | |
| December | \$164,020 | \$145,735 | | | | | |
| Total YTD | | | | | | | |
| Cumulative | \$554,183 | \$651,514 | \$713,464 | \$61,950 | 9.5% | \$61,950 | 9.5% |
| Total Annual | \$969,613 | \$1,012,985 | \$713,464 | n/a | n/a | n/a | n/a |

Bag fees





Note: bag fee program reporting is quarterly.

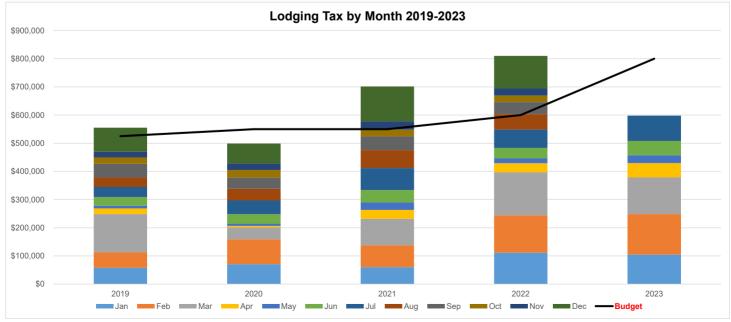
Lodging Tax

The Lodging category (Hotels & Inns / Vacation Rentals) includes an additional 2.35% lodging tax.

Year to Date through July is up 8.9% or \$49,070 compared to YTD 2022. July 2023 is up for Vacation Rentals 20.3% or \$9,227 and Hotels & Inns are also up 76.1% or \$14,990 compared to July 2022. The actual lodging tax for July 2023 is \$89,411 compared to \$65,194 to July 2022.

| Town of Frisco - Lodging tax Year to Date through: July | | | | | | | | | | | | |
|---|-----------|-----------|-----------|-----------|-----------|-----------|---------------------------------|--------|------------------------------------|--------|-----------------------------|--|
| | 2021 | | 2022 | | 2023 | | Hotels & Inns Over / (Under) | | Vacation Rentals Over / (Under) | | | Over / (Under) |
| | Hotels & | Vacation | Hotels & | Vacation | Hotels & | Vacation | Change fro | , | Change from PY | | YTD Cumulative Budget | YTD Cumulative Budget to Actual |
| Month | Inns | Rentals | Inns | Rentals | Inns | Rentals | \$ | % | \$ | % | \$ | % |
| January | \$16,695 | \$43,574 | \$26,601 | \$84,879 | \$28,985 | \$75,771 | \$2,384 | 9.0% | (\$9,108) | -10.7% | \$110,109 | 95.1% |
| February | \$18,803 | \$58,722 | \$40,016 | \$93,000 | \$35,447 | \$108,414 | (\$4,569) | -11.4% | \$15,414 | 16.6% | \$241,489 | 103.0% |
| March | \$28,008 | \$66,210 | \$35,508 | \$116,693 | \$34,253 | \$96,026 | (\$1,255) | -3.5% | (\$20,667) | -17.7% | \$391,818 | 96.7% |
| April | \$7,298 | \$24,075 | \$10,783 | \$21,715 | \$13,995 | \$36,652 | \$3,212 | 29.8% | \$14,936 | 68.8% | \$423,916 | 101.3% |
| May | \$5,912 | \$20,678 | \$8,625 | \$8,393 | \$11,251 | \$16,621 | \$2,626 | 30.5% | \$8,228 | 98.0% | \$440,725 | 103.8% |
| June | \$13,461 | \$30,337 | \$14,921 | \$22,465 | \$18,558 | \$32,477 | \$3,637 | 24.4% | \$10,013 | 44.6% | \$477,650 | 106.4% |
| July | \$26,011 | \$52,384 | \$19,709 | \$45,485 | \$34,699 | \$54,712 | \$14,990 | 76.1% | \$9,227 | 20.3% | \$542,042 | 110.3% |
| August | \$19,936 | \$43,875 | \$20,026 | \$34,596 | | | | | | | | |
| September | \$18,264 | \$30,641 | \$20,171 | \$22,792 | | | | | | | | |
| October | \$10,380 | \$13,263 | \$12,915 | \$9,815 | | | | | | | | |
| November | \$9,159 | \$19,514 | \$6,429 | \$19,250 | | | | | | | | |
| December | \$29,595 | \$94,717 | \$29,715 | \$85,461 | | | | | | | | |
| Total YTD Cumulative | \$116,188 | \$295,981 | \$156,162 | \$392,630 | \$177,189 | \$420,673 | \$21,026 | 13.5% | \$28,043 | 7.1% | \$542,042 | 110.3% |
| Total Annual | \$203,523 | \$497,991 | \$245,418 | \$564,544 | \$177,189 | \$420,673 | n/a | n/a | n/a | n/a | \$800,000 | n/a |





Short Term Rental (STR) Excise Tax

A 5% STR Excise Tax was imposed on the purchase price paid or charged for the use of a short term rental property. This started on June 1, 2022.

| Town of Frisco - STR Excise Tax Year to Date through: July | | | | | | | | | | |
|--|-----------|-----------|---------------------|-------|---|--------|------------------------------|-----------------------------|---|--|
| | | | 2023 Monthly Budget | | Over / (Under) 2023 Monthly Budget to Actual | | YTD Cumulative Actuals | YTD Cumulative Budget | Over / (Under) YTD Cumulative Budget to Actual | |
| Month | 2022 | 2023 | \$ | % | \$ | % | \$ | \$ | % | |
| January | | \$155,876 | \$165,163 | 13.8% | (\$9,287) | -5.6% | \$155,876 | \$165,163 | 94.4% | |
| February | | \$228,478 | \$197,070 | 16.4% | \$31,408 | 15.9% | \$384,353 | \$362,233 | 106.1% | |
| March | | \$202,234 | \$225,494 | 18.8% | (\$23,259) | -10.3% | \$586,588 | \$587,727 | 99.8% | |
| April | | \$77,939 | \$48,148 | 4.0% | \$29,792 | 61.9% | \$664,527 | \$635,874 | 104.5% | |
| May | | \$33,066 | \$25,213 | 2.1% | \$7,853 | 31.1% | \$697,594 | \$661,087 | 105.5% | |
| June | \$43,806 | \$69,012 | \$55,388 | 4.6% | \$13,624 | 24.6% | \$766,606 | \$716,476 | 107.0% | |
| July | \$94,733 | \$117,536 | \$96,588 | 8.0% | \$20,948 | 21.7% | \$884,142 | \$813,064 | 108.7% | |
| August | \$69,193 | | | | | | | | | |
| September | \$43,863 | | | | | | | | | |
| October | \$20,734 | | | | | | | | | |
| November | \$34,264 | | | | | | | | | |
| December | \$176,537 | | | | | | | | | |
| Total YTD | | | | | | | | | | |
| Cumulative | \$138,539 | \$884,142 | \$ 813,064 | 67.8% | \$ 71,078 | 8.7% | \$884,142 | \$ 813,064 | 108.7% | |
| Total Annual | \$483,131 | \$884,142 | \$1,200,000 | n/a | n/a | n/a | n/a | \$1,200,000 | n/a | |

\$5 Paper Filling Fees

An initial \$5 paper filing fee is imposed per paper filing for a tax or fee remittance form effective January 2023.

July 2023 shows 98% online tax filers. July 2023 also shows an 20% increase on online tax filers compared to July 2022.

*Paper filing fees may experience fluctuations in months of Quarterly & Annual returns: March, June, September & December.

| Town of Frisco - \$5 Paper filing fee | | | | | | | | | | | |
|---------------------------------------|--------------------|--------------------|-----------------|--------------------|--------------------|-----------------|-------|--|--|--|--|
| Year to Date through: July | | | | | | | | | | | |
| | | 2022 | | 2023 | | | | | | | |
| Month | # Returns Filed | # Online Filers | % Online filers | # Returns Filed | # Online Filers | % Online filers | \$ | | | | |
| January | 625 | 470 | 75% | 806 | 751 | 93% | \$215 | | | | |
| February | 674 | 528 | 78% | 758 | 729 | 96% | \$105 | | | | |
| March | 1013 | 785 | 77% | 1172 | 1,115 | 95% | \$261 | | | | |
| April | 629 | 472 | 75% | 798 | 771 | 97% | \$65 | | | | |
| May | 637 | 476 | 75% | 743 | 725 | 98% | \$75 | | | | |
| June | 1075 | 844 | 79% | 1211 | 1,173 | 97% | \$45 | | | | |
| July | 689 | 535 | 78% | 830 | 813 | 98% | \$50 | | | | |
| August | 712 | 546 | 77% | | | | | | | | |
| September | 1108 | 906 | 82% | | | | | | | | |
| October | 733 | 627 | 86% | | | | | | | | |
| November | 688 | 606 | 88% | | | | | | | | |
| December | 1456 | 1236 | 85% | | | | _ | | | | |
| Total YTD Cumulative | 5,342 | 4,110 | 77% | 6,318 | 6,077 | 96% | \$816 | | | | |
| Total Annual | 10,039 | 8,031 | 80% | n/a | n/a | n/a | n/a | | | | |

Real Estate Investment Fee (REIF)

A 1% Real Estate Investment Fee is imposed on all real estate transfers within the Town.

Year to date through August is down (4.1%) or (\$55,721) compared to YTD 2022. The actual year to date dollar amount is \$1,314,819 compared to \$1,370,540 YTD 2022. For the month of August 2023, REIF's are up 13.6% or \$39,064 compared to August 2022. YTD collections are 25.2% above YTD budget.

For the month of August 2023 there were 26 transactions that were sold with consideration. The average sale in the month of August 2023 was \$1,254,090. The average sales in the month of August 2022 was \$1,247,826.

For a full detail report of the REIF for the month of August 2023 click here or visit Friscogov.com

| Real Estate Investment Fee (REIF) Year to Date through: August | | | | | | | | | | |
|--|-------------|-------------|-------------|------------|---------|--------------------------|------------------------------------|--|--|--|
| | | | | | (Under) | | Over / (Under) | | | |
| | | | | Change | from PY | YTD Cumulative Budget | YTD Cumulative Budget to Actual | | | |
| Month | 2021 | 2022 | 2023 | \$ | % | \$ | % | | | |
| January | \$79,358 | \$129,850 | \$34,500 | (\$95,350) | -73.4% | \$ 99,506 | 34.7% | | | |
| February | \$107,733 | \$123,792 | \$253,295 | \$129,503 | 104.6% | \$194,369 | 148.1% | | | |
| March | \$136,080 | \$111,077 | \$89,350 | (\$21,727) | -19.6% | \$279,488 | 134.9% | | | |
| April | \$172,276 | \$188,115 | \$131,340 | (\$56,775) | -30.2% | \$423,643 | 120.0% | | | |
| May | \$217,042 | \$172,920 | \$134,190 | (\$38,730) | -22.4% | \$556,153 | 115.6% | | | |
| June | \$343,383 | \$184,632 | \$164,775 | (\$19,857) | -10.8% | \$697,639 | 115.7% | | | |
| July | \$240,220 | \$173,154 | \$181,305 | \$8,151 | 4.7% | \$830,329 | 119.1% | | | |
| August | \$272,794 | \$287,000 | \$326,064 | \$39,064 | 13.6% | \$1,050,261 | 125.2% | | | |
| September | \$338,688 | \$205,558 | | | | | | | | |
| October | \$270,503 | \$162,240 | | | | | | | | |
| November | \$363,278 | \$109,290 | | | | | | | | |
| December | \$168,803 | \$109,800 | | | | | | | | |
| Total YTD | | | | | | | | | | |
| Cumulative | \$1,568,884 | \$1,370,540 | \$1,314,819 | (\$55,721) | -4.1% | \$1,050,261 | 125.2% | | | |
| Total Annual | \$2,710,156 | \$1,957,428 | \$1,314,819 | n/a | n/a | \$1,500,000 | n/a | | | |

