

Monthly Financial Report

For the month ended June 30, 2023



FINANCE REPORT - CASH POSITION

JUNE 2023

The cash position report shows the ending balance of each of the Town's 11 financial funds after recording the month's revenue and expenditure transactions. The majority of the Town's fund balance is held within the Capital Fund.

Additionally, the report lists the institutions/investments in which the cash balance is held.

LEDGER BALANCES: General Fund \$13,888,445 \$13,290,010 Capital Fund Historic Preservation Fund \$1.050 Conservation Trust Fund \$140,737 \$5,273,658 Water Fund **Open Space Fund** \$12,845 SCHA 5A \$3,079,162 Insurance Reserve Fund \$1,568,383 Nicotine Tax Fund \$547.867 Lodging Tax Fund \$1,436,409 Marina Fund -\$600,990 TOTAL \$38.637.574 Cash Percentage of Total Ledger 1% -2% 4% 4% General Fund Capital Fund Historic Preservation Fund 0% 8% 35% Conservation Trust Fund Water Fund 13% Open Space Fund SCHA 5A 0% Insurance Reserve Fund 0% Nicotine Tax Fund 33% Lodging Tax Fund Marina Fund **ALLOCATION OF FUNDS:** First Bank - Operating Account Bank Balance \$3,587,296 First Bank - Payroll Account Bank Balance -\$8,203 First Bank - Accounts Payable Bank Balance -\$357,891 **DIT Cash Clearing Account** \$419 Colotrust Plus \$18,226,283 CSAFE \$1,817,406 CSIP \$4,802,769 \$1,407,145 Solera National Bank Savings Alpine Bank CD \$241,497 FirstBank CD \$281,115 Wells Fargo CD \$2,539 Flatirons Bank CD \$240.000 Western States Bank CD \$257,202 LPL Financial \$4,775,571 McCook National Bank CD \$250,000 \$240,000 Mountain View Bank of Commerce CD Mutual Securities \$1,149,773 **ProEquities** \$1,724,654

\$38,637,574

TOTAL

TREASURER'S REPORT FUND SUMMARIES - JUNE 2023

The Treasurer's report shows the revenue and expenditure/expense activity within each fund for the month. Additionally, it reports how this activity compares to the Town's annual budget. This percentage can be compared to the % of the year that has elapsed, reported at the bottom of the page. Note the seasonality of the Town's revenues, that peak in the winter months; expenditures often peak with the summer construction season.

summer construction season.			
Department	2023 YTD Budget	Year to Date	% of Budget
General Fund			
Revenues	\$7,960,116	\$8,950,818	112.4%
Expenditures	\$8,234,825	\$8,490,630	103.1%
Revenue: Sales t	ax, interest, licensing and permi		an budgeted
	Expenses: In line with	n budget	
Capital Fund			
Revenues	\$585,286	\$1,112,675	190.1%
Expenditures	\$4,789,817	\$2,906,225	60.7%
	venue: REIF & interest coming ir		
	ises: Vehicles & Equipment is m	uch lower than budgeted	
Historic Preservation Fund			
Revenues	\$1	\$20	1960.0%
Expenditures	\$0	\$0	0.0%
	Revenue: Interest coming in hig	her than budgeted	
Conservation Trust Fund			
Revenues	\$18,880	\$23,522	124.6%
Expenditures	\$0	\$0	N/A
	Revenue: Interest coming in hig	her than budgeted	
Water Fund			
Revenues	\$1,010,615	\$1,392,113	137.7%
Expenditures	\$2,732,281	\$590,055	21.6%
	Plant investment fees & interest og g of Capital improvements result		
Open Space Fund			
Revenues	\$9	\$240	2661.8%
Expenditures	\$0	\$0	0.0%
	Revenue: Interest coming in hig	her than budgeted	
SCHA 5A Fund			
Revenues	\$9,457,461	\$8,820,734	93.3%
Expenditures	\$7,224,783	\$4,559,638	63.1%
	Revenue: In line with	n budget	
Expenses:	Timing of Capital projects results	s in lower than budgeted	YTD
Insurance Reserve Fund			
Revenues	\$60,397	\$2,019,757	3344.1%
Expenditures	\$771,696	\$664,920	86.2%
	ng in higher than budgeted, inte		g before budgeted
	Expenses: Medical claims low	er than budgeted	
Nicotine Tax Fund			
Revenues	\$241,964	\$256,441	106.0%
Expenditures	\$365,602	\$539,283	147.5%
Expens	Revenue: In line with ses: Community non profit expen	0	d
Lodging Tax Fund	, p		
Revenues	\$332,600	\$500,818	150.6%
Expenditures	\$1,145,516	\$312,223	27.3%
•	ue: Lodging tax & interest comin		
	nses: Interfund transfers to Capit	0 0 0	
Marina Fund	· · · · · · · · · · · · · · · · · · ·		
Revenues	\$1,184,330	\$901,688	76.1%
Expenditures	\$1,040,185	\$1,311,068	126.0%
	nue: Rentals & Parking below bu		
	service interest and interfund tra		
	0% OF THE FISCAL YEAR		
•			

TAX REVENUE SUMMARY May 2023

Sales Tax

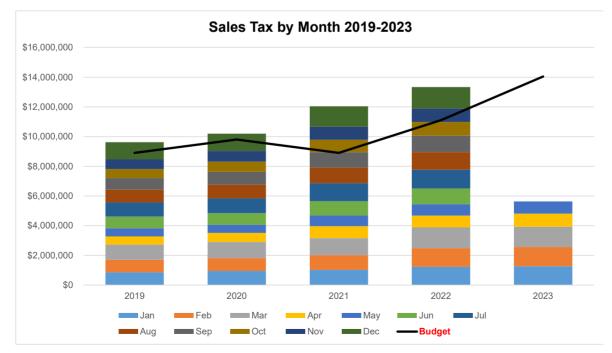
The general sales tax rate includes 2% Town of Frisco Sales tax and 2% County Sales Tax distributed to the Town.

Year to date through May is up 3.4% or \$186,556 compared to YTD 2022. The actual year to date dollar amount is \$5,630,008 compared to \$5,443,452 YTD 2022.

YTD 2023 actuals are 1.8% under YTD 2023 budget.

For the month of May 2023, sales tax are up 7.3 % or \$55,436 compared to May 2022.

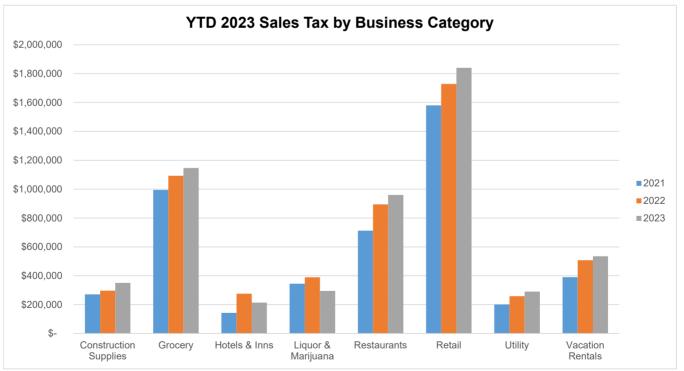
			vn of Frisco - ′ear to Date tl May				
				Over / (Under) Change from PY		YTD Cumulative Budget	Over / (Under) YTD Cumulative Budget to Actual
Month	2021	2022	2023	\$	%	\$	%
January	\$1,023,837	\$1,223,325	\$1,266,692	\$43,367	3.5%	\$1,288,301	98.3%
February	\$990,933	\$1,265,655	\$1,292,357	\$26,702	2.1%	\$2,621,181	97.6%
March	\$1,144,809	\$1,394,806	\$1,374,809	(\$19,997)	-1.4%	\$4,090,071	96.2%
April	\$806,026	\$796,930	\$877,978	\$81,048	10.2%	\$4,929,330	97.6%
May	\$720,929	\$762,736	\$818,173	\$55,436	7.3%	\$5,732,579	98.2%
June	\$961,226	\$1,062,297					
July	\$1,208,261	\$1,264,557					
August	\$1,056,646	\$1,188,019					
September	\$1,035,465	\$1,105,670					
October	\$833,744	\$915,474					
November	\$880,890	\$913,364					
December	\$1,371,707	\$1,442,848					
Total YTD							
Cumulative	\$4,686,535	\$5,443,452	\$5,630,008	\$186,556	3.4%	\$5,732,579	98.2%
Total Annual	\$12,034,472	\$13,335,681	\$5,630,008	n/a	n/a	\$14,044,000	n/a



Sales Tax by Business Category

May 2023 had 6 out of our 8 categories showing growth compared to the same month last year, with Hotels & Inns showing the biggest gains in terms of percentage growth, and Groceries showing the biggest gains in terms of dollars. Liquor & Marijuana shows the biggest decline in terms of percentage and in dollars in May 2023 compared to May 2022.





		Con	struction Su	pplies			
				Over / (U	nder)	Over / (Under)	
				Change fr	om PY	YTD Change	e from PY
Month	2021	2022	2023	\$	%	\$	%
January	\$45,173	\$32,523	\$53,577	\$21,054	64.7%	\$21,054	64.7%
February	\$44,204	\$59,670	\$55,006	(\$4,665)	-7.8%	\$16,389	17.8%
March	\$46,842	\$56,962	\$82,036	\$25,074	44.0%	\$41,463	27.8%
April	\$60,485	\$55,604	\$62,812	\$7,208	13.0%	\$48,671	23.8%
May	\$74,993	\$92,140	\$96,642	\$4,502	4.9%	\$53,173	17.9%
June	\$91,514	\$123,108					
July	\$81,975	\$93,554					
August	\$84,449	\$95,928					
September	\$84,987	\$111,569					
October	\$85,951	\$76,052					
November	\$70,492	\$58,692					
December	\$79,959	\$71,243					
Total YTD							
Cumulative	\$271,696	\$296,901	\$350,073	\$53,173	17.9%	\$53,173	17.9%
Total Annual	\$851,024	\$927,046	\$350,073	n/a	n/a	n/a	n/a

			Grocery					
				Over / (U	Inder)	Over / (U	nder)	
				Change from PY		YTD Change	e from PY	
Month	2021	2022	2023	\$	%	\$	%	
January	\$224,345	\$244,403	\$249,268	\$4,865	2.0%	\$4,865	2.0%	
February	\$223,758	\$257,313	\$257,010	(\$303)	-0.1%	\$4,562	0.9%	
March	\$240,180	\$269,976	\$297,691	\$27,715	10.3%	\$32,277	4.2%	
April	\$166,471	\$174,977	\$175,008	\$31	0.02%	\$32,308	3.4%	
May	\$139,929	\$145,626	\$167,000	\$21,374	14.7%	\$53,682	4.9%	
June	\$181,200	\$192,017						
July	\$235,526	\$252,187						
August	\$220,143	\$277,733						
September	\$238,122	\$228,832						
October	\$147,708	\$159,595						
November	\$184,990	\$191,577						
December	\$267,231	\$277,443						
Total YTD								
Cumulative	\$994,683	\$1,092,296	\$1,145,977	\$53,682	4.9%	\$53,682	4.9%	
Total Annual	\$2,469,602	\$2,671,679	\$1,145,977	n/a	n/a	n/a	n/a	

			Hotels & Inr	າຣ				
				Over / (U	Inder)	Over / (U	(Under)	
				Change fr	rom PY	YTD Change	e from PY % -20.3% -21.6% -27.1% -25.6%	
Month	2021	2022	2023	\$	%	\$	%	
January	\$28,675	\$62,508	\$49,830	(\$12,678)	-20.3%	(\$12,678)	-20.3%	
February	\$39,902	\$84,174	\$65,233	(\$18,941)	-22.5%	(\$31,619)	-21.6%	
March	\$48,890	\$91,560	\$58,561	(\$32,999)	-36.0%	(\$64,617)	-27.1%	
April	\$14,473	\$21,515	\$19,760	(\$1,754)	-8.2%	(\$66,372)	-25.6%	
May	\$11,147	\$15,910	\$20,903	\$4,993	31.4%	(\$61,378)	-22.3%	
June	\$24,321	\$28,939						
July	\$45,169	\$42,070						
August	\$34,813	\$37,721						
September	\$30,427	\$34,051						
October	\$16,247	\$21,834						
November	\$15,848	\$12,369						
December	\$47,386	\$51,375						
Total YTD								
Cumulative	\$143,087	\$275,666	\$214,287	(\$61,378)	-22.3%	(\$61,378)	-22.3%	
Total Annual	\$357,297	\$504,024	\$214,287	n/a	n/a	n/a	n/a	

		Lic	quor & Marij	uana			
				Over / (U	nder)	Over / (U	Inder)
				Change fr	om PY	YTD Change	from PY
Month	2021	2022	2023	\$	%	\$	%
January	\$81,992	\$100,698	\$73,736	(\$26,962)	-26.8%	(\$26,962)	-26.8%
February	\$82,447	\$109,272	\$79,380	(\$29,893)	-27.4%	(\$56,855)	-27.1%
March	\$84,872	\$101,018	\$71,913	(\$29,105)	-28.8%	(\$85,960)	-27.6%
April	\$51,955	\$46,727	\$39,165	(\$7,562)	-16.2%	(\$93,522)	-26.1%
May	\$43,440	\$32,045	\$30,749	(\$1,297)	-4.0%	(\$94,819)	-24.3%
June	\$54,872	\$50,384					
July	\$71,962	\$67,015					
August	\$61,082	\$64,477					
September	\$50,730	\$52,843					
October	\$45,144	\$42,715					
November	\$50,378	\$44,689					
December	\$84,670	\$79,199					
Total YTD							
Cumulative	\$344,707	\$389,760	\$294,942	(\$94,819)	-24.3%	(\$94,819)	-24.3%
Total Annual	\$763,543	\$791,083	\$294,942	n/a	n/a	n/a	n/a

			Restaurant	S				
				Over / (U	Inder)	Over / (U	Inder)	
				Change from PY		YTD Change	e from PY	
Month	2021	2022	2023	\$	%	\$	%	
January	\$147,088	\$202,453	\$224,554	\$22,101	10.9%	\$22,101	10.9%	
February	\$145,582	\$208,345	\$222,951	\$14,607	7.0%	\$36,708	8.9%	
March	\$177,804	\$242,359	\$234,696	(\$7,663)	-3.2%	\$29,045	4.4%	
April	\$121,170	\$121,868	\$154,561	\$32,693	26.8%	\$61,737	8.0%	
May	\$121,090	\$119,619	\$123,232	\$3,613	3.0%	\$65,350	7.3%	
June	\$179,417	\$171,429						
July	\$237,921	\$252,659						
August	\$194,041	\$216,088						
September	\$169,316	\$189,920						
October	\$120,833	\$154,494						
November	\$113,117	\$120,054						
December	\$178,143	\$201,480						
Total YTD								
Cumulative	\$712,734	\$894,644	\$959,994	\$65,350	7.3%	\$65,350	7.3%	
Total Annual	\$1,905,523	\$2,200,768	\$959,994	n/a	n/a	n/a	n/a	

			Retail				
		Over / (Under) Over		Over / (L	Jnder)		
				Change from PY		YTD Change	e from PY
Month	2021	2022	2023	\$	%	\$	%
January	\$360,321	\$383,487	\$398,692	\$15,205	4.0%	\$15,205	4.0%
February	\$315,106	\$344,941	\$394,178	\$49,237	14.3%	\$64,442	8.8%
March	\$375,152	\$418,151	\$415,404	(\$2,747)	-0.7%	\$61,696	5.4%
April	\$265,913	\$286,726	\$320,157	\$33,431	11.7%	\$95,127	6.6%
May	\$263,500	\$295,296	\$311,799	\$16,503	5.6%	\$111,629	6.5%
June	\$376,492	\$394,969					
July	\$406,336	\$445,633					
August	\$357,127	\$399,665					
September	\$360,037	\$397,199					
October	\$341,143	\$383,012					
November	\$349,215	\$388,315					
December	\$501,581	\$545,121					
Total YTD							
Cumulative	\$1,579,993	\$1,728,601	\$1,840,231	\$111,629	6.5%	\$111,629	6.5%
Total Annual	\$4,271,924	\$4,682,516	\$1,840,231	n/a	n/a	n/a	n/a

			Utility					
			Over / (Under)			Over / (Under)		
				Change fr	rom PY	YTD Change	e from PY	
Month	2021	2022	2023	\$	%	\$	%	
January	\$44,445	\$55,533	\$71,630	\$16,096	29.0%	\$16,096	29.0%	
February	\$38,341	\$53,781	\$65,353	\$11,572	21.5%	\$27,669	25.3%	
March	\$55,179	\$59,214	\$61,127	\$1,913	3.2%	\$29,582	17.6%	
April	\$33,692	\$48,643	\$51,589	\$2,945	6.1%	\$32,527	15.0%	
May	\$29,359	\$41,018	\$40,520	(\$498)	-1.2%	\$32,029	12.4%	
June	\$40,012	\$35,089						
July	\$27,207	\$33,684						
August	\$24,310	\$32,450						
September	\$37,601	\$36,440						
October	\$31,150	\$36,601						
November	\$35,937	\$41,875						
December	\$48,717	\$71,253						
Total YTD								
Cumulative	\$201,015	\$258,190	\$290,218	\$32,029	12.4%	\$32,029	12.4%	
Total Annual	\$445,949	\$545,581	\$290,218	n/a	n/a	n/a	n/a	

	Vacation Rentals										
				Over / (U	Inder)	Over / (U	nder)				
				Change fr	rom PY	YTD Change	e from PY				
Month	2021	2022	2023	\$	%	\$	%				
January	\$91,800	\$141,720	\$145,405	\$3,685	2.6%	\$3,685	2.6%				
February	\$101,593	\$148,158	\$153,246	\$5,088	3.4%	\$8,773	3.0%				
March	\$115,891	\$155,566	\$153,381	(\$2,185)	-1.4%	\$6,588	1.5%				
April	\$43,527	\$40,870	\$55,873	\$15,003	36.7%	\$21,591	4.4%				
May	\$37,471	\$21,081	\$27,328	\$6,247	29.6%	\$27,838	5.5%				
June	\$61,736	\$66,364									
July	\$102,166	\$77,756									
August	\$80,681	\$63,956									
September	\$64,245	\$54,816									
October	\$45,569	\$41,172									
November	\$60,914	\$55,793									
December	\$164,020	\$145,735									
Total YTD											
Cumulative	\$390,282	\$507,394	\$535,233	\$27,838	5.5%	\$27,838	5.5%				
Total Annual	\$969,613	\$1,012,985	\$535,233	n/a	n/a	n/a	n/a				

Bag fees

The disposable bag fee program began January 1, 2020.



Note: bag fee program reporting is quarterly.

Lodging Tax

\$100,000

\$0

2019

Jan

Feb

Mar

2020

May

Jun

Apr

The Lodging category (Hotels & Inn / Vacation Rentals) includes an additional 2.35% lodging tax.

May 2023 is up for Vacation Rentals 95% or \$7,976 and up for Hotels & Inns 33.4% or \$2,879 compared to May 2022. The actual lodging tax for May 2023 is \$27,872 compared to \$17,018 to May 2022. Year to Date through May is up 2.5% or \$11,202 compared to YTD 2022.

	Town of Frisco - Lodging tax Year to Date through: May												
	202	21	20	22	20	23	Hotels & Over / (Un		Vacation R Over / (Ur			Over / (Under)	
	Hotels &	Vacation	Hotels &	Vacation	Hotels &	Vacation	Change fro	,	YTD Cumulative Budget	YTD Cumulative Budget to Actual			
Month	Inns	Rentals	Inns	Rentals	Inns	Rentals	\$	%	\$	%	\$	%	
January	\$16,695	\$43,574	\$26,601	\$84,879	\$29,487	\$75,270	\$2,885	10.8%	(\$9,609)	-11.3%	\$110,109	95.1%	
February	\$18,803	\$58,722	\$40,016	\$93,000	\$36,737	\$107,124	(\$3,279)	-8.2%	\$14,124	15.2%	\$241,489	103.0%	
March	\$28,008	\$66,210	\$35,508	\$116,693	\$34,838	\$95,441	(\$670)	-1.9%	(\$21,252)	-18.2%	\$391,818	96.7%	
April	\$7,298	\$24,075	\$10,783	\$21,715	\$14,221	\$36,426	\$3,438	31.9%	\$14,711	67.7%	\$423,916	101.3%	
May	\$5,912	\$20,678	\$8,625	\$8,393	\$11,503	\$16,369	\$2,879	33.4%	\$7,976	95.0%	\$440,725	103.8%	
June	\$13,461	\$30,337	\$15,204	\$22,182									
July	\$26,011	\$52,384	\$20,862	\$44,332									
August	\$19,936	\$43,875	\$20,026	\$34,596									
September	\$18,264	\$30,641	\$20,236	\$22,726									
October	\$10,380	\$13,263	\$12,986	\$9,744									
November	November \$9,159 \$19,514 \$6,429 \$19,250												
December	\$29,595 \$94,717 \$30,366 \$84,810												
Total YTD Cumulative	\$76,716	\$213,259	\$121,533	\$324,680	\$126,785	\$330,630	\$5,252	4.3%	\$5,950	1.8%	\$440,725	103.8%	
Total Annual	\$203,523	\$497,991	\$247,642	\$562,320	\$126,785	\$330,630	n/a	n/a	n/a	n/a	\$800,000	n/a	



2021

Aug 🗖

Sep

Jul

2022

Nov Dec •

Oct

2023

-Budget

Short Term Rental (STR) Excise Tax

A 5% STR Excise Tax was imposed on the purchase price paid or charged for the use of a short term rental property. This started on June 1, 2022.

	Town of Frisco - STR Excise Tax Year to Date through: May										
			2023 Monthly Budget		Over / (2023 M Budget t	onthly	YTD Cumulative Actuals	YTD Cumulative Budget	Over / (Under) YTD Cumulative Budget to Actual		
Month	2022	2023	\$	%	\$	%	\$	\$	%		
January		\$155,876	\$165,163	13.8%	(\$9,287)	-5.6%	\$155,876	\$165,163	94.4%		
February		\$228,478	\$197,070	16.4%	\$31,408	15.9%	\$384,353	\$362,233	106.1%		
March		\$202,234	\$225,494	18.8%	(\$23,259)	-10.3%	\$586,588	\$587,727	99.8%		
April		\$77,939	\$48,148	4.0%	\$29,792	61.9%	\$664,527	\$635,874	104.5%		
May		\$33,066	\$25,213	2.1%	\$7,853	31.1%	\$697,594	\$661,087	105.5%		
June	\$43,806										
July	\$94,733										
August	\$69,193										
September	\$43,863										
October	\$20,734										
November	\$34,264										
December	\$176,537										
Total YTD Cumulative	\$0	\$697,594	\$ 661,087	55.1%	\$ 36,506	5.5%	\$697,594	\$ 661,087	105.5%		
Total Annual	\$483,131	\$697,594	\$1,200,000	n/a	n/a	n/a	n/a	\$1,200,000	n/a		

\$5 Paper Filling Fees

An initial \$5 paper filing fee is imposed per paper filing for a tax or fee remittance form effective January 2023.

May 2023 shows 98% online tax filers. May 2023 also shows an 23% increase on online tax filers compared to May 2022.

Town of Frisco - \$5 Paper filing fee Year to Date through: May											
Month	# Returns Filed	2022 # Online Filers	% Online filers	# Returns Filed	20 # Online Filers	23 % Online filers	\$				
January	625	470	75%	806	751	93%	\$215				
February	674	528	78%	758	729	96%	\$105				
March	1013	785	77%	1172	1,115	95%	\$261				
April	629	472	75%	798	771	97%	\$65				
May	637	476	75%	743	725	98%	\$75				
June	1075	844	79%								
July	689	535	78%								
August	712	546	77%								
September	1108	906	82%								
October	733	627	86%								
November	688	606	88%								
December	1456	1236	85%								
Total YTD Cumulative	3,578	2,731	76%	4,277	4,091	96%	\$721				
Total Annual	10,039	8,031	80%	n/a	n/a	n/a	n/a				

Real Estate Investment Fee (REIF)

A 1% Real Estate Investment Fee is imposed on all real estate transfers within the Town.

Year to date through June is down (11.3%) or (\$102,936) compared to YTD 2022. The actual year to date dollar amount is \$807,450 compared to \$910,386 YTD 2022. For the month of June 2023, REIF's are down (10.8%) or (\$19,857) compared to June 2022.

For the month of June 2023 there were 12 transactions that were sold with consideration. The average sale in the month of June 2023 was \$1,373,125. The average sales in the month of June 2022 was \$1,086,072.

For a full detail report of the REIF for the month of June 2023 click here or visit Friscogov.com

Real Estate Investment Fee (REIF) Year to Date through:												
June												
				Over / (Under) Change from PY			Over / (Under)					
						YTD Cumulative Budget	YTD Cumulative Budget to Actual					
Month	2021	2022	2023	\$	%	\$	%					
January	\$79,358	\$129,850	\$34,500	(\$95,350)	-73.4%	\$ 99,506	34.7%					
February	\$107,733	\$123,792	\$253,295	\$129,503	104.6%	\$194,369	148.1%					
March	\$136,080	\$111,077	\$89,350	(\$21,727)	-19.6%	\$279,488	134.9%					
April	\$172,276	\$188,115	\$131,340	(\$56,775)	-30.2%	\$423,643	120.0%					
May	\$217,042	\$172,920	\$134,190	(\$38,730)	-22.4%	\$556,153	115.6%					
June	\$343,383	\$184,632	\$164,775	(\$19,857)	-10.8%	\$697,639	115.7%					
July	\$240,220	\$173,154										
August	\$272,794	\$287,000										
September	\$338,688	\$205,558										
October	\$270,503	\$162,240										
November	\$363,278	\$109,290										
December	\$168,803	\$109,800										
Total YTD												
Cumulative	\$1,055,871	\$910,386	\$807,450	(\$102,936)	-11.3%	\$697,639	115.7%					
Total Annual	\$2,710,156	\$1,957,428	\$807,450	n/a	n/a	\$1,500,000	n/a					

