| FINANCE REPORT - CASH POSITION OCTOBER 2020 |  |
| :---: | :---: |
| LEDGER BALANCES: |  |
| General Fund | \$10,021,636.19 |
| Capital Fund | \$8,988,368.92 |
| Historic Preservation Fund | \$1,022.41 |
| Conservation Trust Fund | \$72,242.53 |
| Water Fund | \$4,881,302.28 |
| Open Space Fund | \$12,511.58 |
| SCHA 5A | \$6,154,394.80 |
| Insurance Reserve Fund | \$211,958.30 |
| Lodging Tax Fund | \$692,504.78 |
| Marina Fund | \$2,067,729.01 |
| TOTAL | \$33,103,670.80 |
| Cash Percentage of Total Ledger |  |
| \% 2\% |  |
|  |  |
| $\square$ Water |  |
|  |  |
| $\square$ Insur |  |
| Lodg |  |
| ALLOCATION OF FUNDS: |  |
| Wells Fargo Bank West NA - Operating Account Bank Balance | \$6,283,073.82 |
| Wells Fargo Bank West NA - Payroll Account Bank Balance | $(\$ 6,520.89)$ |
| Wells Fargo Bank West NA - Accounts Payable Bank Balance | $(\$ 47,326.22)$ |
| DIT Cash Clearing Account | \$0.00 |
| Colotrust Plus | \$15,993,150.96 |
| CSAFE | \$1,442,856.54 |
| CSIP | \$2,806,046.54 |
| Solera National Bank Savings | \$1,399,434.47 |
| Alpine Bank CD | \$273,332.14 |
| FirstBank CD | \$274,662.05 |
| Wells Fargo CD | \$2,533.73 |
| Flatirons Bank CD | \$240,000.00 |
| Western States Bank CD | \$245,583.17 |
| SIGMA Securities | \$1,736,270.95 |
| McCook National Bank CD | \$250,000.00 |
| Mountain View Bank of Commerce CD | \$240,000.00 |
| Mutual Securities | \$977,296.88 |
| ProEquities | \$993,276.66 |
| TOTAL | \$33,103,670.80 |


| TREASURER'S REPORT <br> FUND SUMMARIES - OCTOBER 2020 |  |  |  |
| :---: | :---: | :---: | :---: |
| Department | 2020 Budget | Year to Date | \% of Budget |
| General Fund: |  |  |  |
| Revenues | \$15,327,368 | \$11,113,654 | 72.5\% |
| Expenditures | \$14,650,383 | \$9,726,687 | 66.4\% |
| Capital Fund: |  |  |  |
| Revenues | \$2,800,177 | \$1,687,942 | 60.3\% |
| Expenditures | \$8,310,768 | \$1,588,723 | 19.1\% |
| Historic Preservation Fund: |  |  |  |
| Revenues | \$10 | \$9 | 93.1\% |
| Expenditures | \$0 | \$0 | 0.0\% |
| Conservation Trust Fund: |  |  |  |
| Revenues | \$30,000 | \$24,933 | 83.1\% |
| Expenditures | \$45,000 | \$2,977 | 6.6\% |
| Water Fund: |  |  |  |
| Revenues | \$1,679,000 | \$1,055,924 | 62.9\% |
| Expenditures | \$2,126,354 | \$597,851 | 28.1\% |
| Open Space Fund: |  |  |  |
| Revenues | \$250 | \$114 | 45.6\% |
| Expenditures | \$0 | \$0 | 0.0\% |
| SCHA 5A Fund: |  |  |  |
| Revenues | \$1,585,320 | \$1,263,452 | 79.7\% |
| Expenditures | \$2,974,858 | \$405,267 | 13.6\% |
| Insurance Reserve Fund: |  |  |  |
| Revenues | \$3,500 | \$1,931 | 55.2\% |
| Expenditures | \$65,000 | \$0 | 0.0\% |
| Lodging Tax Fund: |  |  |  |
| Revenues | \$601,700 | \$405,014 | 67.3\% |
| Expenditures | \$595,155 | \$319,557 | 53.7\% |
| Marina Fund |  |  |  |
| Revenues | \$1,580,200 | \$2,345,673 | 148.4\% |
| Expenditures | \$2,966,802 | \$1,719,040 | 57.9\% |
| 83\% OF THE FISCAL YEAR HAS ELAPSED |  |  |  |



Year-to-date through September is up $0.35 \%$ or $\$ 26,626$ compared to Y-T-D 2019. The actual year to date dollar amount through September is $\$ 7,651,967$ compared to $\$ 7,625,341$ through September of 2019. For the month of September sales taxes are up $16.95 \%$ or $\$ 145,842$ compared to September of 2019.

The trend continues with four months in a row showing increase over the same period last year! And, we finally turned sales tax revenue into the positive comparing year over year for the first time since February. Staff is optimistic we can finish the year with a less than $5 \%$ decrease over last year. With current COVID-19 restrictions it will be very interesting what the ski season will bring to our economy.

For the month of September, we had twelve out of 17 categories showing an increase over the same month last year. Depending on our current environment it is tough to gauge if this trend will continue... October is historically one of our lower sales tax generating months so it will be interesting to see what happens in the later part of the year. COVID-19, remains a major concern, and the winter ahead will play into an economic recovery or not. Staff will continue to monitor this revenue stream in the months ahead. We are optimistic we can finish the year with less than a $5 \%$ decrease compared to last year.


Year-to-date through September is down $11.53 \%$ or $\$ 49,274$ compared to Y-T-D 2019. The actual year to date dollar amount through September is $\$ 377,965$ compared to $\$ 427,239$ through September 2019. For the month of September lodging taxes are down $19.33 \%$ or $\$ 9,420$ compared to September of 2019.

Lodging continues to struggle month over month. It seems lodging tax is impacted by COVID-19 more than any other major revenue source. As the state has received more and more COVID-19 cases the governor has put more restrictions on travel. Staff is watching what happens with the upcoming "flu season" and state restrictions on travel and stay at home orders. Depending on how people react or measures taken the lodging market with be a boom or bust for the remaining of the year.

Staff is hopeful that lodging taxes will continue to improve in the months ahead with ski season starting. We will monitor these revenue streams and make any necessary budget adjustments if needed.


Year-to-date through October is up $29.54 \%$ or $\$ 359,867$ compared to Y-T-D 2019. The actual year-to date dollar amount is $\$ 1,578,204$ compared to $\$ 1,218,337$ Y-T-D 2019. For the month of October REIF taxes were down $6.06 \%$ or $\$ 12,458$ compared to October of 2019.

The Real Estate market in Frisco remains very strong along with the rest of Summit County. Though we showed decline month over month compared to a year ago, Real Estate Investment Fees are higher than ever compared year over year.

REIF revenue will bring in well over our projected $\$ 1.6 \mathrm{~mm}$ on the year. However, there is still a lot of uncertainty in our economy with COVID-19. Conservatively we budgeted 2021 revenues to be the same as beginning 2020 of $\$ 1.4 \mathrm{~mm}$. Rest assured Frisco is a well sought after community to live in. 2020 most likely will be our highest REIF revenue year ever.

| FRISCO REIF REPORT OCTOBER 2020 |  |  |
| :---: | :---: | :---: |
| SELLER'S LAST NAME | BUYER'S LAST NAME AND ADDRESS | REIF AMOUNT |
| CLARKE | FLESHMAN, <br> 737 LAGOOD DRIVE, UNIT F | 5990.00 |
| WINDRUM | THELEN, <br> 570 BILLS RANCH ROAD, 215 | 6100.00 |
| BALLOU | BALLOU, <br> 60 E MAIN STREET, \#F, \#G, \#H | 0.00 |
| WILKERSON | WILKERSON, 214 MT ROYAL DRIVE | 0.00 |
| FRISCO CONDO LLC | CLARKE, <br> 737 LADOON DRIVE, UNIT F | 0.00 |
| MACATR LLC | DECARLO, <br> 110B GALENA STREET | 8420.00 |
| STANAR TRUST | MINOR, <br> 310 8TH AVE, UNIT 1-3 | 9250.00 |
| KEYSTONE RANCH CORP | PATEDER TRUST, 120 WIN <br> DFLOWER LANE | 19075.00 |
| SCHUYLER | DOYLE, <br> 539 GRANITE STREET, UNIT b-3 | 7800.00 |
| CANCELOSI | LARSON, 515 NIGHT CHANT LANE | 18240.00 |
| VENABLE | SHEIKH, <br> 160 CREEKSIDE DR, UNIT A8 | 4000.00 |
| BEARD | KELLEY/BEARD, 403 GALENA STREET, UNIT A | 0.00 |
| HOLDEN | BIDGOOD, <br> 727 MEADOW CREEK DR, \#2-C | 6100.00 |
| HUFFINE/RAREY/JACOBI TRUST | NEEDHAM, 1504 BERINO CT, UNIT B | 8800.00 |
| DOEREN | MCCLAIN, 102 MORNING STAR CIRCLE, UNIT F | 6240.00 |
| COX | RICH, <br> 700 LAKEPOINT DRIVE, UNIT A5 | 4490.00 |
| LOFLIN | JI/WANG, <br> 735 LAGOON DRIVE, UNIT E | 5525.00 |
| TARTAGLIA | BILLINGSLEY, <br> 506 PITKIN ST, UNIT C5 | 5150.00 |
| PRAKASH | HESS, 0520 BILLS RANCH ROAD, B-263 | 4100.00 |


| AMBROSE | AMBROSE TRUST, 165A RIVERCREST DRIVE | 0.00 |
| :---: | :---: | :---: |
| MERRITT | JUNKERMEIRER, 99 GRANITE STREET, 210 | 0.00 |
| KLING/WELLS | WARTA, <br> 223 CREEKSIDE DR, UNIT 304 | 7800.00 |
| WILLS | WILLS FAMILY TRUST, 120 N 7TH AVE, 5A | 0.00 |
| ORR | ORR/BERNY, 258 BELFORD STREET | 0.00 |
| GRIFFES | HURLEY, 19 MALLARD LANE | 6150.00 |
| AMRHEIN | LOVELL TRUST, 400 BAYVIEW DR, UNIT B | 6505.00 |
| ANDERSON | DUNCAN, <br> 622 TELLER STREET ALY, UNIT B | 8300.00 |
| MONAHAN | GEBBIA, <br> 400 W MAIN STREET, 307 | 5850.00 |
| ACARREGUI | ```DE, 140 FOREST DRIVE``` | 7298.60 |
| FLYG TRUST | $\begin{aligned} & \text { DIGGS, } \\ & 213 \text { LARSON LANE } \end{aligned}$ | 15120.00 |
| HUBBELL/DEMMER TRUST | KINSLEY, <br> 726 MEADOW CREEK DR, \#8-A | 6000.00 |
| BURGTORF | CLARK, <br> 506 S 5TH AVE, UNIT A | 6475.00 |
| FRISCO SUNSET VENTURES LLC | N\&Y PROPERTIES LLC, 269 E MAIN ST, ME-1 | 4250.00 |
| REED | REED, <br> 601 GALENA STREET, 2-A | 0.00 |

193,028.60

